



DLA
DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency

Navy IPV Gen IV Industry Day

Michael P. Ryan
Program Manager
DLA Aviation
November 15-16, 2022

WARFIGHTER ALWAYS





Agenda

Schedule	15 November	Location
Opening/Admin Remarks	0900-0945	Lotts Center
FRC Presentation	0945-1030	Lotts Center
Break	1030-1045	Lotts Center
Current Gen III / Gen IV Construct	1045-1130	Lotts Center
Lunch	1130-1300	Lotts Center
Review of PWS for Group Discussion and Questions	1300-1500	Lotts Center
One-on-One Meetings	16 November	Location
Amazon Supply Chain	0800-0845	Break Out Rooms- Lotts Center
Lockheed Martin	0900-0945	Break Out Rooms- Lotts Center
Noble	1000-1045	Break Out Rooms- Lotts Center
Boeing	1100-1145	Break Out Rooms- Lotts Center
S&K Technologies	1300-1345	Break Out Rooms- Lotts Center
SAIC	1400-1445	Break Out Rooms- Lotts Center

Individual meeting order chosen by a random number generator



DLA Participants

Director for Strategic Acquisitions – Mr. Christopher Davis

Division Chief for Strategic Program Management – Mr. Ryan Finan

Contracting Officer(s)– Mr. Jason Elliott and Ms. Jessica Rackley

Program Manager - Mr. Michael Ryan

Customer Operations – CAPT Ron Hoak, SC, USN / CDR Jon Schumann, SC, USN

Office of Counsel – Ms. Elan Taylor

DSCR Small Business Office - Mr. John Henley / Ms. Crystal Ober

Small Business Administration - Mr. Michael Massello



FRC Participants

- Captain Dale Haney, SC, USN- COMFRC Supply Officer
- Commander Victor Cintron-Natal, SC, USN- COMFRC Supply Readiness Officer
- FRC-E (Cherry Point):
 - Bret Castecka (George Barlow as alternate)
 - Charles Randall
 - Kerry Jenkins
- FRCSW (North Island):
 - LCDR Jeff Legg
 - Michael Harrison
- FRCSE: (Jacksonville) (Tentative)
 - Dacy, Chrysanne M
 - Edler, Manuela A
- FRC-ASE (Pax River):
 - Rolanda Stone
 - Tracy Fortuna



FRC Presentation

FRC Presentation

0945-1030



Break

Break
1030-1045

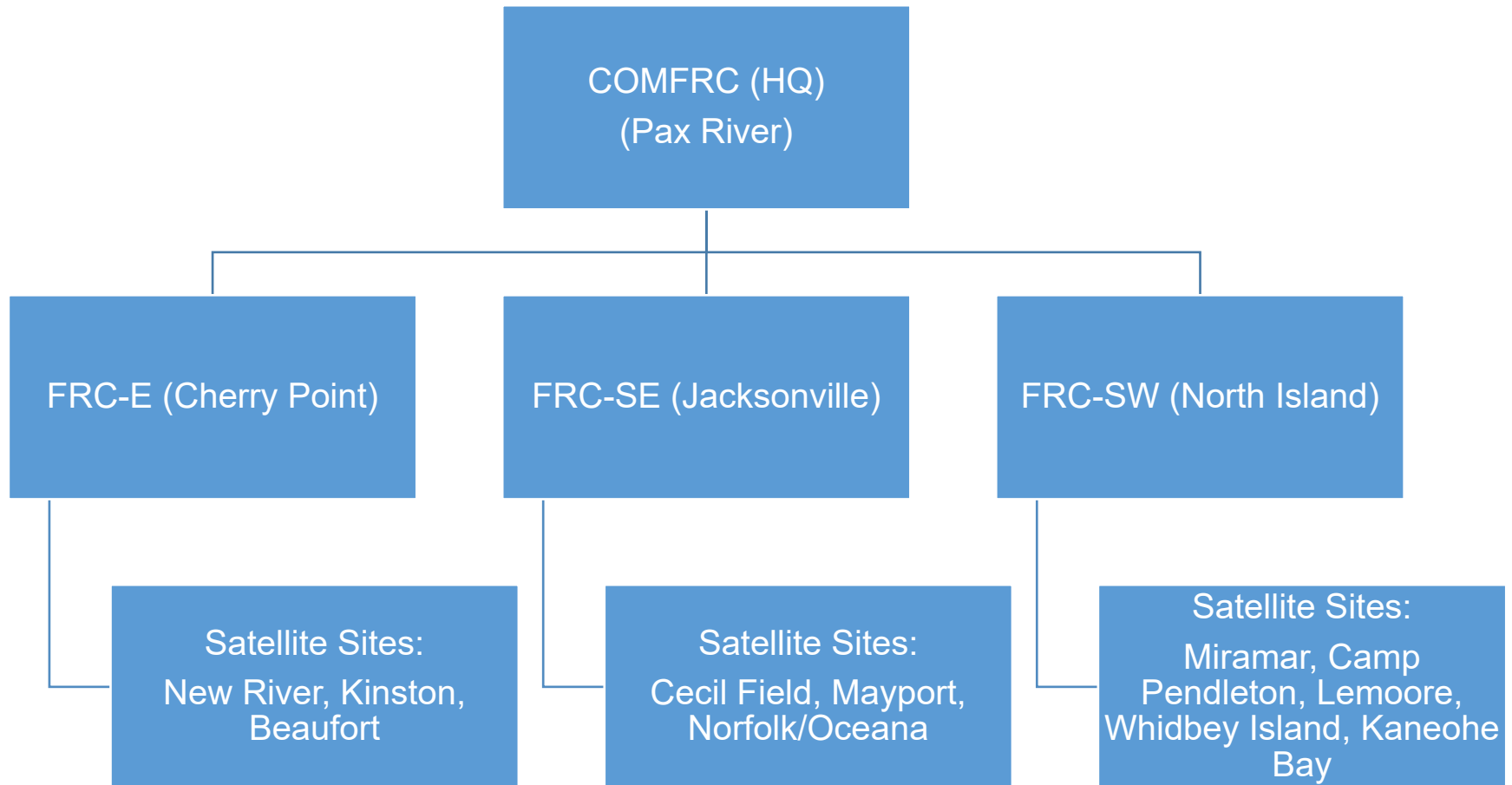


Navy IPV Gen III / Gen IV Contract

Background Information



Service Locations





Bin Population*

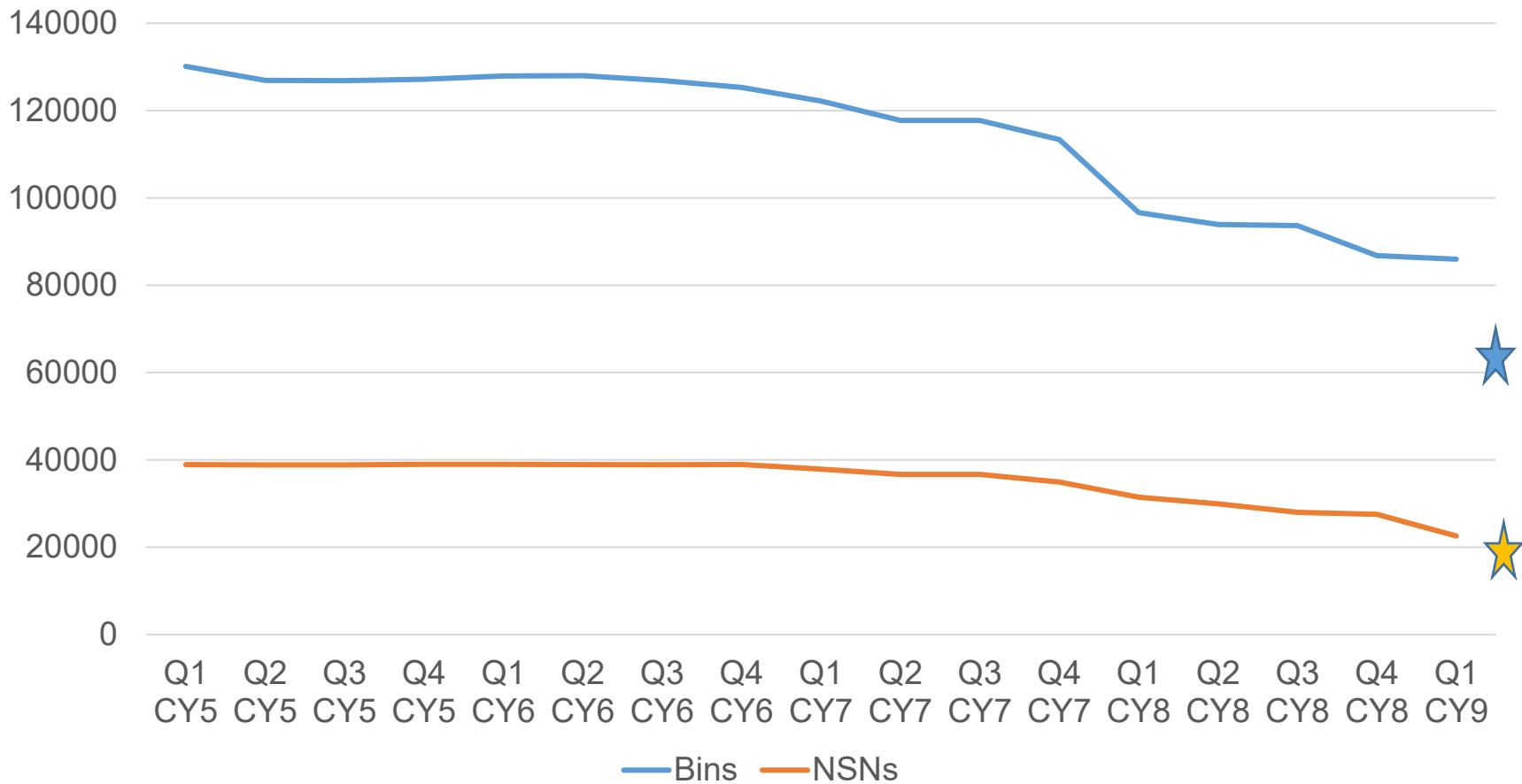
Site	Oct '14 Bins	Sep '18 Peak	Oct '22 Bins	Planned Gen IV Bins	Planned Gen IV Active NIINs
FRC-E (CP)	28,449	30,241	22,542	~18,000-20,000	9,000
FRC-SE (JAX)	28,240	35,149	20,089	~16,000-18,000	11,000
FRC-SW (NI)	44,323	64,765	40,661	~25,000-30,000	10,000
Total Unique	101,012	130,155	83,292	~59,000-68,000	21,000

*Bin counts include roll-ups from respective satellite sites
Total Gen IV NIINs don't total sum of sites due to same NIIN in multiple locations



Ongoing Reduction of Bins

Bins/NIINs from Peak (Q1 CY5 = Oct '18) to Present



FRC intends to reduce Bins/NIINs up to, and through, Gen IV contract
 Anticipated ~63K Bins and ~20K NIINs by Oct 2024



Navy IPV Gen III (Oct 22 Data)

NIIN Population

Contractually	July 2018	Currently Active
41,538 (2014) 41,705 (2022)	38,760	27,067

DLA Sourced	Vendor Sourced
37,278	4,427

DLA Sourced	Vendor Sourced
23,372	3,695

FY22 World-Wide Demand NIINs
0

FY22 Spot Buys
253



Desired Outcomes

Leverage existing commercial best practices to improve:

- Forecasting
- Purchasing
- Management
 - Information
 - Inventory
 - Shelf-Life
- Quality Assurance
- Kitting
- Transportation

In order to:

- Improve Support to Navy FRCs
- Reduce Costs
- Maximize Small Business Participation



Requirements

- 99.5% Bin Fill Rate of Active NIINs at each of the 3 FRCs
 - “Active bins” are defined as bins that have had a replenishment action over the past 24 months
- Development of a unified Management Information System (MIS) that integrates with existing Government systems to include:
 - NAVAIR Depot Management System, (NDMS)
 - Distribution Standard System, (DSS)
 - Warehouse Management System (WMS)
- Ensure traceability of parts, specifically Critical Safety Items (CSI)
- Proactively manage the Shelf-Life Management Program
- Capability to make “Spot-Buys” in response to customer requests

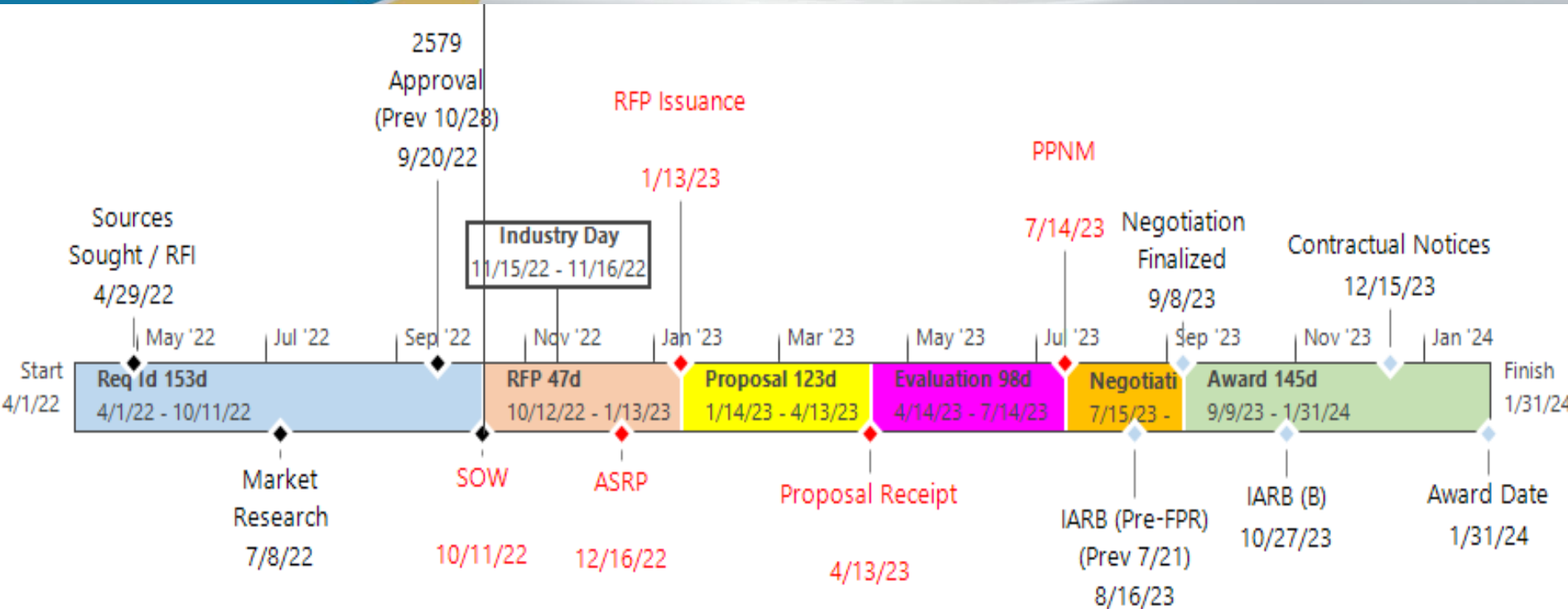


Market Research

- Request For Information (RFI)
 - Seeking capabilities and input from industry
 - Strengthen knowledge of commercial marketplace and supply chain
 - Determine optimal way to define and potentially segment population
- Industry Day Feedback will affect outcome of acquisition strategy
- Collective analysis of above efforts will drive final acquisition strategy



Notional Timeline



Timeline ?'s

- 3-month proposal development sufficient?
- How long from proposal released to site visits?
- What is needed IRT a transition timeline to ramp up from contract award to Oct 1, 2024 go live date?



Lunch

Lunch

1130-1300

Piri-Piri (Peruvian) 7722 Jeff Davis Hwy

Quinto Sol (Mexican) 8809 Jeff Davis Hwy

Half-Way House Restaurant (America) 10301 Jeff Davis Hwy

Panera Bread 12540 Jeff Davis Hwy



PWS/SOW Walkthrough

PWS/SOW Walkthrough and Q&A



Contact Information

- Contracting Officer – Mr. Jason Elliott Jason.Elliott@dla.mil
- Acquisition Specialist – Ms. Jessica Rackley Jessica.Rackley@dla.mil
- Program Manager –Mr. Michael Ryan Michael.2.Ryan@dla.mil
- DLA-Aviation SBO –Mr. John Henley John.Henley@dla.mil
- DLA-Aviation SBO -Ms. Crystal Ober Crystal.Ober@dla.mil
- SBA POC – Mr. Michael Massello Michael.Massello@sba.gov



Closing Comments

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Tomorrow's Schedule

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